

MATTISON MASELLI

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Professional Summary

Self motivated professional with experience in fast-paced team environments. Motivated by customer needs, company demands, and establishing long-term relationships.

Skills

- Strong interpersonal skills
- Critical thinking
- Time management
- B2B sales
- Goal-oriented
- Complex problem solving

Work History

Recruiter, 08/2017 to Current

Insight Global – Nashville, TN

- Successfully place candidates in short and long term engagements within the Technical and Business Operations industry.
- Exceed expectations of clients using a 60% rehire rate threshold.
- Identify prospective customers by using business directories and leads from existing clients.
- Build relationships with customers and clients to promote long term business growth.
- 3 consecutive weekly sales recruiter awards.

Sales Coordinator, 05/2017 to 08/2017

Superior Plumbing and Manufacturing – Utica, NY

- Worked alongside sales department to plan and execute strategies for company growth, and success.
- Generated project schedules which included the plan, and execution of all construction, and mechanical activities.
- Analyzed and researched statistics to determine a marketable position within the manufacturing industry.

Education

Bachelor of Arts: Communication, Marketing, International Business, May 2017

Coastal Carolina University - Conway, SC

International Business, May 2017

University of Exeter - Devon, United Kingdom